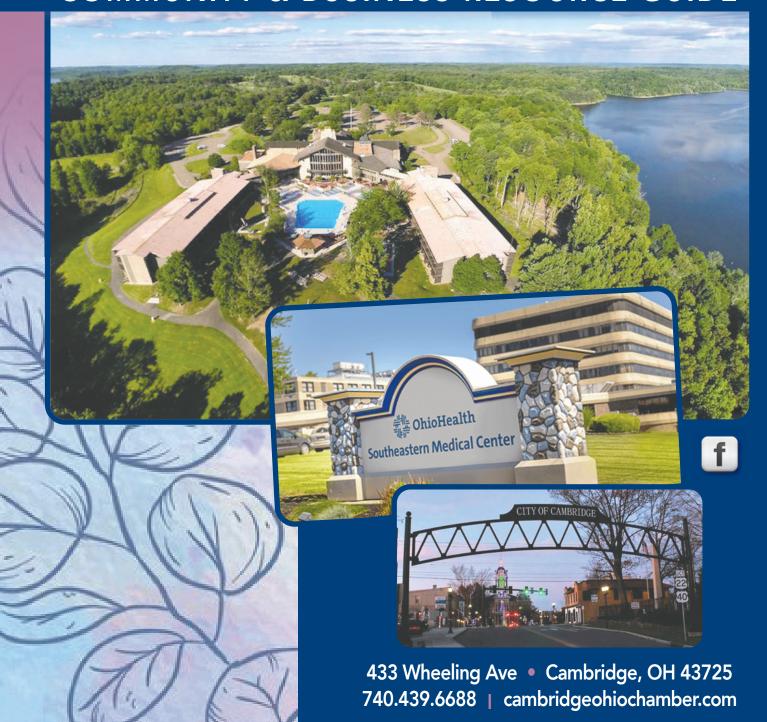
CHAMBRIDGE AREA CHANGE COMMERCE

COMMUNITY & BUSINESS RESOURCE GUIDE



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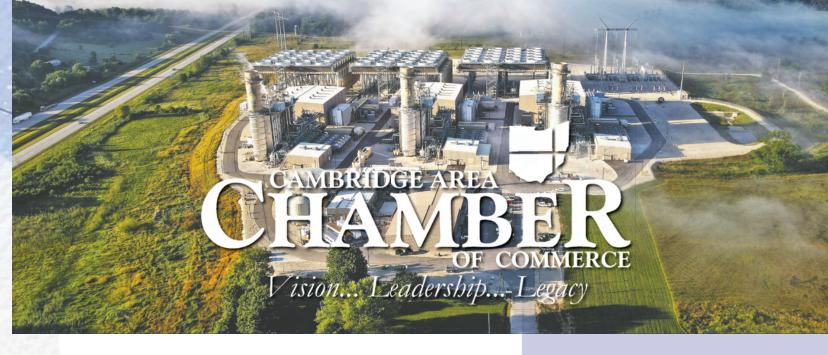








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The benefits are many and the events are fun, too!

The Cambridge Area Chamber of Commerce is dedicated to local businesses. Programs, events, and marketing opportunities are all designed with the purpose of increasing business success in Guernsey County. We make joining easy and affordable. There is a membership category for every type of business, from home based start-ups to large manufacturers. Non-profits and civic organizations, churches, educational systems and individuals join the Chamber to be informed, participate in events with a purpose, and just to have fun with fellow businesses and residents. The Chamber Staff is always eager and willing to help members find the most appropriate benefit to fit their need.



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SOUTHEAST PUBLICATIONS

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WELCOME LETTER

Established in 1947, the chamber's mission has always been to enhance the economic, civic, and cultural growth of the area, improve the quality of life in the community, and act as the voice of business. Your Chamber of Commerce creates opportunities for businesses to find success!

THE CHAMBER OF COMMERCE:

- Provides programs to keep money local
- Heightens consumer awareness of member businesses
- Increases traffic flow into member businesses
- Provides the ultimate business network to increase referrals
- Designs and implements opportunities to showcase businesses and local commerce
- Maximizes local talent for local workforce
- Develops youth and adult leaders in the community
- Connects business leaders to share best practices
- Prepares youth to better understand how the community works
- Collaborates regionally to further interests of businesses in Southeastern Ohio
- Supports, encourages, and cheerleads entrepreneurs and small businesses
- Embraces, protects, and promotes our exceptional quality of life

Vision... Leadership... Legacy

The Cambridge Area Chamber of Commerce is dedicated to cultivating partnerships among business members, municipal entities, educational institutions, and the healthcare sector. This guide serves as a valuable resource to recognize and support local businesses and civic organizations. The extensive roster of member businesses reflects a rich and varied business environment, contributing to the quality of life in Guernsey County.

We take pride in our involvement and encourage you to back the businesses that, through their chamber membership, actively contribute to the well-being of our community. Supporting them is not just a choice; it's a wise business decision!

Jennifer Vincent, President & CEO Cambridge Area Chamber of Commerce

Shufer Vincent

Allen Hunter, Chairman
Cambridge Area Chamber of Commerce
Board of Directors



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COUNTY PROFILE

Guernsey County At a Glance



Population: 38,438



2022: 17,700



Unemployment Rate 2022: 4.9%



Median Age: 42.2





Median Household Income: \$45,917

Public School Buildings: 13 Vocational Schools: 1 Private Schools: 1







Land in Farms (acres): 151,837 Number of Farms: 1,103 Average Size (acres): 138



Physicians: 41





Radio Stations: 7 Daily Newspapers: 1



24.3 Minutes

Information Gathered from:

Ohio Department of Development - 2021 County

Ohio Department of Job and Family Services - 2022 Local Area Unemployment Statistics

YourRadioPlace.com











BOARD OF DIRECTORS





Bill Arnett Community Improvement Corp.



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Shawn Buchtel AMG Vanadium



Dan Coffman Cambridge City Schools



Dennis Doutt
The Community Bank



Wendy Elliott Southeastern Med



Mindy Eltringham Shafer Insurance Agency



Karrie Fritz Cambridge Main Street



Mitch Howell Edward Jones Financial Advisor



Allen Hunter State Farm Insurance Agency



Susan Hunter Muskingum Valley Health Center



Aimee Johnson Battery Depot



Zac Kent Encino Energy



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Chase Rosser
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Michele VanDyne MOVE Staffing

CHAMBER STAFF



Jennifer Vincent President & CEO, Cambridge Area Chamber of Commerce



Morgan Burke Office Manager & Event Coordinator



Wade Bistor Guer./Noble Safety Council Administrator



Amiya Milner Administrative Assistant



Stephanie Losego Leadership Guernsey Administrator

The Board of Directors welcomed Jennifer Vincent as the President & CEO of the Cambridge Area Chamber of Commerce in July 2021. As President , she is responsible for marketing and promotional opportunities, listening to the needs of how we can better serve the area businesses, while improving quality of life in Guernsey County and is a voice for the membership-based business community.

Prior to becoming President of the Chamber, Jennifer served 14 years as a sales and marketing professional. She has an a associate degree from Zane State College. Jennifer is a 2019-2020 graduate of Leadership Guernsey and for the 2020-2021 class she served as the Administrator.

She is involved in many local organizations including: Rotary Club of Cambridge, Kiwanis, Girls With Goals, Warm A Seniors Heart, and GROW - Guernsey County Runners and Walkers Club - which she is a co-founder of. She also serves on the Board of Directors for the Guernsey County/Cambridge Community Improvement Corporation, The Cambridge/Guernsey County Visitors and Convention Bureau, Cambridge Main Street, United Way of Guernsey, Monroe and Noble Counties, and Chamber of Commerce of Executives of Ohio.

Jennifer takes pride in her ongoing commitment to serving the community and supporting local businesses in the area.

Morgan joined the Cambridge Area Chamber of Commerce in May of 2022 as the full time Office Manager and Events Coordinator. She is the first point of contact for our members and prospective members when they contact the office. She is responsible for member benefits, organizing Chamber events, and managing day-to-day activities of a busy chamber office. In addition, she also serves as a steering committee member for the Guernsey-Noble Safety Council and as a board member for the Young Leaders of Guernsey County. Morgan is a local graduate of Cambridge High School and she is a proud supporter of community involvement and local growth.

Stephanie joined the Chamber in July of 2022 and serves as the Leadership Guernsey Administrator and Membership Coordinator. Stephanie works each month with local businesses and local leaders to prepare content to enhance leadership skills and to provide a comprehensive examination of the workings of our Guernsey County community. Leadership Guernsey welcomes 20 adult participants each year and 20 youth participants form each of our 4 area high schools.

Amiya joined the Cambridge Area Chamber of Commerce in October of 2023 as the part-time Administrative Assistant. She is responsible for communication with members and completing daily office tasks. She also serves as a board member for the Young Leaders of Guernsey County. She is a Cambridge High School alum and holds a bachelor's degree from Muskingum University. With a passion for her hometown, Amiya is committed to ensuring our community thrives.



WHY JOIN THE CHAMBER?



We create opportunities for businesses to find success! Be informed and network with like-minded professionals, participate in events with a purpose, and just have fun with fellow members.

There is a membership category for every type of business, from home based start-ups to large manufacturers. Non-profits and civic organizations, churches, educational systems and individuals join the chamber.

We make joining easy and affordable. The Chamber staff is always eager and willing to help members find the most appropriate benefits to fit their needs.

Membership applications are available online or from the chamber office. Call us at 740-439-6688, or go online to www.cambridgeohiochamber.com to get all the latest information on the Cambridge Area Chamber of Commerce.

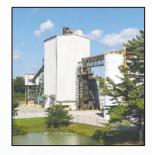




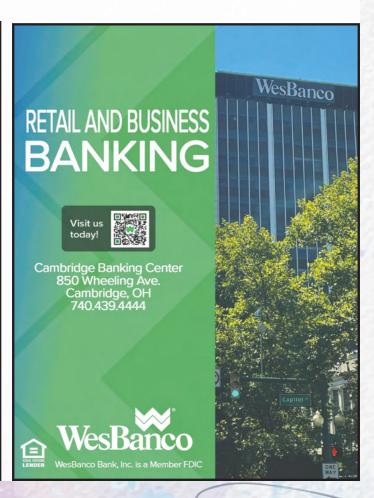


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- Selling scrap direct or brokering to customers both domestically and internationally
- Lowry Metals Recycling operates a fleet of semi-trucks and roll-off trucks
- Memberships include:
 - ISRI (Institute of Scrap Recycling Industries)
 - Cambridge Chamber of Commerce

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FUN FACTS ABOUT RECYCLING



- It takes as little as 60 days for aluminum beverage cans to go from the recycling bin back to a grocery shelf
- U.S. recyclers recover between 85% to 95% of all aluminum in the U.S. auto industry
- More than 60% of the aluminum consumed by U.S. mills comes from recycled material
- In 2019, the United States exported \$10.6 billion worth of recycled copper, aluminum, brass and other nonferrous metals (including precious metals) to more than 95 countries for use in manufacturing.

STANDARD BENEFITS

The Benefits of the Chamber membership are many! We are dedicated to local businesses and finding solutions for their success. We have events and programs that will enhance networking opportunities, provide personal and professional development, and assist with marketing and advertising.

STANDARD BENEFITS*

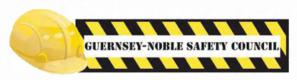
- Member Marketing Opportunities
- We are here to help market your business throughout our chamber community, reaching hundreds of members at a low cost. We offer several different marketing tools to fit the needs of your business.

Mailing Labels

- You may order a set of mailing labels of Chamber members once a year at no cost. Just give us a call and in a few days you'll have them!
- Business listings on our website at www.cambridgeohiochamber.com and in our Chamber Resource Guide*
- Our website lists current membership status of our member businesses. New members are added immediately upon membership approval and we'll boost your business on our social media channels. Also, the Resource Guide (which you are reading now) contains pertinent information on membership and the Chamber organization, as well as a listing of all members at the beginning of the year.
- Grand Openings, Ribbon Cuttings and Groundbreaking events:
- We bring the ribbon, the big scissors, and invite our members and local officials to launch your business with gusto. You may choose to have a Facebook live and/or Radio Remote as part of your opening ceremony. We will promote it in the traditional media, on social media and online!
- Chamber Bucks
- You community gift certificate used at over 60 member businesses. Let us know if you'd like to accept Chamber Bucks. Most of our retailers accept them and it keeps spending local!
- Used like cash in \$5, \$10, and \$20 amounts, you accept them for purchases and we will write you a check for the total amount when you turn them in to us.
- Chamber Bucks may be purchased by the general public. Many companies use them for incentives or holiday gifts for employees.
- There are no additional fees for purchasing or redeeming Chamber Bucks.

GUERNSEY NOBLE SAFETY COUNCIL

- Group rates and rebates on Worker's Compensation through participation in monthly Safety Council meetings.
- BWC premium savings of 3%
- Save by learning how to prevent costly injuries
- Monthly programs and speakers on relevant safety topics
- Roundtables to share ideas with others
- Updates from BWC







Opportunity & Development









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DISCOUNT PROGRAMS



The Cambridge Area Chamber of Commerce offers these valuable Southern Ohio Chamber Alliance (SOCA) benefits to our members: SOCA Benefit Plan: This new self-funded health program that can lead to more rate stability and is a smart solution that offers potential savings for groups with 50 or fewer employees. SOCA has teamed up with Anthem Blue Cross and Blue Shield to administer this plan and to provide stop loss coverage. Anthem Blue Cross Blue Shield: Membership includes access to quality, affordable health care plan options from Anthem. As a chamber member with 2-99 employees, you will have access to a 1.4% savings on any Anthem group health insurance plan through a premium tax credit savings.

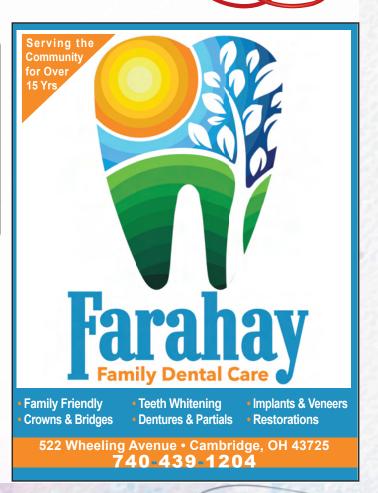
Please Contact Your Chamber Members & SOCA Vendors Listed below to Access these Benefits. SOCA Benefit Plan & Anthem Chamber Saver:

- Schwendeman Agency 1-740-236-0654
- Shawan-Marquis Agency 1-614-889-0250

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MARKETING & ADVERTISING

LOVE LOCAL

Each month the Chamber will feature a business starting on the first Friday of the month! The Chamber staff will wear a shirt featuring that business on Fridays through that month advertising for them and get a post on social media. The community can participate too. The featured business will have a sign and a signup box for community members to sign up to win \$50 in Chamber Bucks. Call the Chamber office for more details!

MEMBER OF THE WEEK

Every Monday at Noon, we will post an article on Social Media about one of our members with pictures about their business. This is free marketing for your business as well as we get to show our appreciation to our wonderful members! If you are interested in doing this for your business, reach out to us and we can let you know the next available Monday! *FREE!*

E-NEWSLETTER

The weekly E-Newsletter is sent out on Fridays. Provide your ad and we'll include it in our professionally designed format that goes out to all Chamber members.

MONTHLY MASHUP Want to be on the MashUp Show and tell your business story?!

We will record a 4 minute show with you at your business location! Your logo will be on the promotional flyer. Cost is \$75. You can also sponsor the show: \$75 per month or sponsor 3 months for \$150. Sponsor for 1 year \$750 and get 2 months for free! Your business name will be announced on the show as the sponsor and your logo on the promotional flyers as well. Call the office for more info or email mburke@cambridgeohiochamber.com

EMAIL BLASTS

You provide us with 100 words or less, or your ad, by Monday at Noon to be blasted to approximately 1400 individuals. On Tuesday by Noon! *Just \$25 per blast! Buy a month's worth for only \$100!*



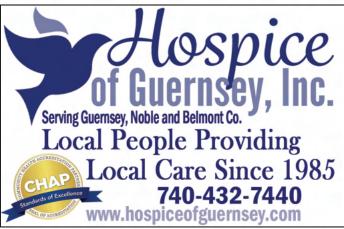
















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ANNUAL EVENTS











LEGISLATIVE LUNCHEON

The Cambridge Area Chamber of Commerce will hold the 3rd Annual Legislative Luncheon to hear remarks and updates from our legislators in April 2024

NATIONAL NIGHT OUT

The Cambridge Area Chamber of Commerce and Young Leaders of Guernsey County hold an evening event in collaboration with local law enforcement and first responders for the community at the Cambridge City Park.. To be held on August 2024.

ANNUAL DINNER

The Chamber's Annual Dinner celebrates the past year's accomplishments and launches the business community into future endeavors that will unfold over the year. A highlight of the dinner is the presentation of the Distinguished Public Service Award, followed by a dynamic speaker or entertainer. This is the ultimate networking event for our members to take full advantage of the camaraderie and partnerships of our strong business community. The 2024 Annual Dinner will be held on February 15.

HOME, GARDEN, AND BUSINESS EXPO

This signature event for the Chamber of Commerce most closely represents what the chamber is about – helping businesses get exposure and increased sales. Held at our local civic center in March each year, nearly 100 businesses and organizations rent exhibit booths for a two day event that is open to the public. Booth rentals are open to members and non-members. There are food trucks, games and something for every age at the HG+BE! The 2024 Expo will be held March 8 and 9.



BUSINESS ONLY
PREVIEW
& HAPPY HOUR
Back this year on March 7.

GOLF OUTING

Held at the Cambridge Country Club in July 2024.

AWARDS & RECOGNITION

The Chamber is all about recognizing and celebrating accomplishments in our community!

DISTINGUISHED PUBLIC SERVICE AWARD

Presented at our Annual Dinner in February, the DPSA is to recognize someone who has demonstrated outstanding personal contribution by way of active service, leadership, and ideas to any Chamber area civic or service organization and/or cause. Nominations come from the community at large.

YEARS IN BUSINESS AWARD

We recognize businesses at benchmark years in their existence – 5 years and then 25 year increments. Years in Business plaques are presented at our Business After Hours event in June of each year.

SNAZZY AWARDS

Snazzy Awards are for those businesses that have made physical improvements to their facilities that improve their appearance and esthetic value in the community. We celebrate these accomplishments at the September Business After Hours event.



SIDLO AWARD

John Sidlo was an early chamber president whose vision and leadership carried the chamber of commerce successfully through the Great Depression era, thus leaving a legacy for the community. The Chamber of Commerce presents the Sidlo Award to an individual who exemplifies Vision, Leadership and Legacy. Nominations come from the community. This is the last award of the year and is presented at the December Business After Hours.

B.R.E.W. AWARD AND WITCH'S BREW BANQUET

This Fall banquet recognizes women for their work in Community Service, Business and Emerging Leader. The BREW Scholarship is also presented during the banquet to a non-traditional female student, recognizing the hardships involved in reaching for a lofty goal while dealing with life's challenges. Boldly Recognizing Exceptional Women. The 2024 event is scheduled for October 24.







BUSINESS & PROFESSIONAL DEVELOPEMENT



LEADERSHIP GUERNSEY

Adult – Established in 1995, Leadership Guernsey is a learning program for establishing emerging and potential leaders for Guernsey County. Its twofold purpose is to improve the attendee's leadership skills and to provide a comprehensive examination of the workings of our Guernsey County Community.

The monthly one – day sessions from September – May include topics concerning business and industry, quality of life/arts & tourism, government, law enforcement & courts, media, medical, social services, education, skills for leading, and a class project. Not only will the participants improve their leadership skills, they will gain valuable insight about their community and can network with a wide range of people.

As a result of this program, the community gains more informed citizens; the employers gain more informed and motivated employees. There is a \$450.00 fee for members and a \$500 fee for non – members for this program. It covers the meetings, speakers, meals, class logo items, and graduation. The employer typically pays the fee.

Youth – The Leadership Guernsey Youth program mirrors the adult program but is exclusively for high school juniors. School administration selects five students from local high schools to participate in the program. Quanex corporation sponsors and underwrites the Youth Leadership program.

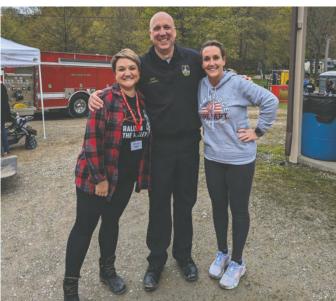
WORKSHOPS AND TRAINING

The Chamber of Commerce utilizes government agencies, the Ohio Chamber of Commerce, industry experts and local talent to provide workshops and training sessions. These programs are announced in our ENewsletters, as they are developed and scheduled. The sessions are typically presented in our Power Lunch, and Human Resource Roundtables.

YOUNG LEADERS OF GUERNSEY COUNTY

The Young Leaders of Guernsey County is a community of young adults that builds relationships, improves the quality of life for young professionals, and gives a voice to young leaders in our community, our businesses and for our future! This program is meant to inspire an up – and – coming generation of leaders to step into leadership roles in our community. As leaders in key positions "age – out" of their roles, the Young Leaders will be better prepared to take on the responsibilities. Monthly events vary between social, educational and community service. Membership in the group is open to Chamber of Commerce members and non – members who live or work in Guernsey County.





Here is the line up of hosts for **2024 Business After Hours:**

January 16

Buckeye Hospice Care

February 15

Annual Dinner

March 7

Home, Garden &

Business Expo Happy Hour Preview

April 16

East Central Ohio Educational Service Center

May 21

Continuing Care at Beckett House

June 18

Fairfield Inn by Marriott

July 16

Burt's & B's Venue

August 20

Woodlawn Dental Center

September 17

Inner Golf Links

October 15

Titan Energy

November 19

Body Mechanic Physical Therapy

December 17

MOVE Staffing





BUSINESS & PROFESSIONAL DEVELOPEMENT



BUSINESS AFTER HOURS

Business After Hours are held each month at rotating member businesses. These are the ultimate networking events for our Chamber! Attendees are introduced to the host business with tours and/or overviews by the business owner from 5:00 to 6:30. The hosts provide appetizers and drinks - it's much like a networking social hour - and - a - half! The Chamber staff and board members "work" this event to make sure everyone knows each other. To encourage attendance, we draw from the Pot O' Gold at each Business After Hours. We have a drawing from entries of all Chamber member businesses. If the business name that is drawn has a representative at the event, the business wins the amount contributed. If that business has not attended, a second drawing occurs for half of the Pot. If there is no winner, the president draws from the business cards of those who are present and they win Chamber Bucks! A guaranteed winner every time!





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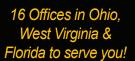








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The Comber House 3



Oldest home in Cambridge, Ohio. Records show it was built in 1815. The front part of the home was built by Jacob Gomber, one of the founders of Cambridge. He was an Associate Judge, and the location was known as Judge Gomber Corner.

AirBNB: 745 Steubenville Ave. • Cambridge, OH 43725

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AGRICULTURE

Guernsey Co. Agricultural Society P.O. Box 208, Old Washington, OH 43768 (740) 704-7739

Wagyu Cattle Beef Company P. O. Box 279, 213 High Street, Unit C Sececaville, OH 43780

Weber Rose Farms LLC 71596 8th Street Rd. Kimbolton,OH 43749 (740) 216-6544

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Home Decor 1226 Wheeling Ave. Cambridge, OH 43725 (740) 439-1484

ARCHITECTS

V2 Architects 903 Steubenville Ave. Cambridge, OH 43725 (740) 432-3976

ARTISTIC STUDIO

Studio Geno www.facebook.com/StudioGeno (740) 255-2188

ARTS

Salt Fork Festival/Ohio Arts & Crafts Foundation P.O. Box 367, Cambridge, OH 43725 (740) 705-6866

ASSOCIATIONS, CLUBS & ORGANIZATIONS

Better Business Bureau 1434 Cleveland Ave. NW Canton, OH 44703 (330) 454-9401

Cambridge Area YMCA 1301 Clairmont Ave. Cambridge, OH 43725 (740) 432-4600

Cambridge Country Club 60755 Southgate Rd. Byesville,OH43723 (740) 439-2744

Cambridge Lions Club P.O. Box 1812, Cambridge, OH 43725 (740) 685-2698

Cambridge Main Street P.O. Box 713, 123 Southgate Pkwy. Cambridge, OH 43725 (740) 439-2238

Cambridge Moose P.O. Box 62, 920 Steubenville Ave. Cambridge, OH 43725 (740) 432-7201

Guernsey-Noble Safety Council 433 Wheeling Ave Cambridge, OH 43725 (740) 439-6688

Kiwanis Club of Cambridge P.O. Box 953, Cambridge, OH 43725

Manufacturing Extension Partnership – OSU South Centers 1864 Shyville Road Piketon, OH 45661 (937) 515-1117

The Masonic Temple Association 730 Wheeling Ave. Cambridge, OH 43725 (740) 432-2702

Muskingum Valley Council-Boy Scouts of America 734 Moorehead Ave. Zanesville, OH 43701 (740) 453-0571

Rotary Club of Cambridge P.O. Box 662, Cambridge, OH 43725 (740) 432-4403

ATTORNEYS

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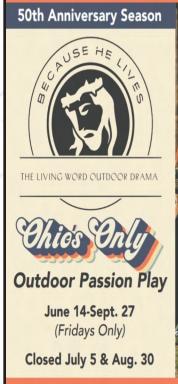
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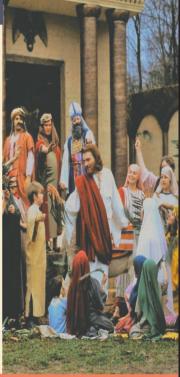
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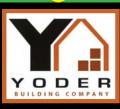
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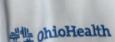
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