

Newsletter

607 Wheeling Ave. Cambridge
740.439.6688

*"Creating opportunities for business success,
and enhancing a vibrant community."*

GREETINGS FROM YOUR CHAMBER OF COMMERCE

Fun times are brewing and we're excited to tell you about them! You know us – always trying new things. Well, this one will knock your socks off! Read on, dear members!

THE FIRST ANNUAL BID BASH!

(Previously known as the Auctathon)

You've probably received a call already to donate an item for auction at the Bid Bash. If not, please consider an item that would get a lot of attention. We'll promote your business when promoting your item! This year we have online and mobile bidding – so bring your preferred mobile device to get in on the action. You can bid from your seat and get updates on all the bidding for your favorite items. Now there's no need to keep getting up and checking on the silent item bids!

We'll have award-winning auctioneer Jason Miller to lead the bidding for the live auction items. While I write this message to you I'm looking at a beautiful kayak donated by Walmart, certificates for a two night stay and roundtrip airfare for two to Las Vegas, donated by Fairfield Inn & Suites! We also just received a certificate for a week's vacation accommodations – and the winning bidder gets to choose from numerous locations! The items just keep coming into the Chamber office!

September 28th, 2017 • Doors Open at 5:00 pm

Pritchard Laughlin Civic Center

100's of on fleek auction items (on fleek means cool or sweet!)

A Taste of Guernsey • Cash Bar and Beer Garden • 50-50 Raffle • 10X Lucky Draw • Kiss the Pig Contest

This link (www.qtego.net/Qlink/Cambridge) will take you to the online registration for the Bid Bash. You may begin bidding now and throughout the evening at the Bid Bash. Check it out! It is fun and very easy!



Sept. 28 • Doors open at 5:00
Pritchard Laughlin Civic Center

IN THIS ISSUE:

Drug Free Workforce	2
Business After Hours	3
Leadership Guernsey.....	4
Member Benefits & Congressman Johnson Visit	5
Coffee & Commerce	6
Safety Council	7

CHAMBER STAFF

Jo Sexton
President & CEO

Nathan Malernee
Office Manager & Event Coordinator

Carol Hill
Membership and Finance Coordinator

Sally Ritz
Leadership Guernsey Administrator

Marianna Williamson
Special Projects

2017 BOARD OF DIRECTORS

Lynn Boylan
An Enchanted Garden Florist

Kim Brenning
The Daily and Sunday Jeffersonian

Dave Caldwell
Cambridge City Schools

Keith Cook
Salt Fork Resort and Conference Center

Matt Dolan
Peoples Bank

Dennis Doult (Chairman)
The Community Bank

Chris Gibson-Turner
Century 21 – Gibson-Turner & Assoc.

Jeff Hayes (Co-Chair Community Involvement)
Southeastern Ohio Regional Medical Ctr.

Kelly Leslie
Rea & Associates

Joel Losego
AVC Communications

Mandy McGlumphy (Co-Chair Community Involvement)
SE Ohio Counseling Center

Jeremy Morrow
Century National Bank

Jan Ramer
The Wilds

Eric Schlosser (Co-Chair Events)
Downtown Arena, Central Station Steak & Ale, Home Town Health & Fitness

Laura Schumann
SE Ohio Symphony Orchestra

Rob Stich (Co-Chair Events)
Individual

Melissa Wilson
Guernsey County Children's Services

EX-OFFICIO MEMBERS

Norm Blanchard
Community Improvement Corp.

Donna Hill
Cambridge Main Street

Stephanie Laube
United Way of Guernsey & Noble Co.

Debbie Robinson
Cambridge/Guernsey Co. VCB

A Hearty *Welcome* to the Following New Chamber Members in July & August 2017



The Chamber office will be closed on Labor Day, September 4.
Have a safe holiday weekend!

DRUG-FREE COMMUNITY

We have gifts for you – pill disposal bags and posters for your facility!

"A recent survey found that 61% of people saved their unused medications for future use. Also, 735 share with friends or family to help ease their pain symptoms. This trend has dangerous consequences, according to JAMA Internal medicine Survey 2016. It's now common for unused, forgotten, or expired painkillers to get misplaced, lost, or stolen and end up in the wrong hands somewhere in our community and we are being advised NOT to flush unused meds down the toilet and into water systems."

We want to see these posters proudly displayed everywhere in Guernsey County. Please let us know if you'd like a supply of either or both. You may stop in to pick them up or we will deliver. Just say the word.



HOMETOWN BANKING.

*See Dennis, Sharon, Shandon or Sue.
They know what it's all about.*

They happily serve your neighbors and their families as well as our hometown small businesses. They're looking forward to serving you.



Sharon George
Mortgage Loan Specialist
sgeorge@thecombank.com
NMLS# 1016695

Shandon Gingerich
VP/Office Manager
sgingerich@thecombank.com
NMLS#1439659

Downtown Cambridge Office
902 Wheeling Avenue
Cambridge, Ohio 43725
740.432.4957

Cambridge Southgate Office
(behind Aldi's)
61246 Southgate Parkway
Cambridge, Ohio 43725
740.432.4000

Dennis Douth
VP/Community Banker
ddouth@thecombank.com
NMLS#1212379
Downtown Cambridge Office
902 Wheeling Avenue
Cambridge, Ohio 43725
740.432.4957

Sue Wilson
VP/Business Banker
swilson@thecombank.com
NMLS#439651
Cambridge Southgate Office
(behind Aldi's)
61246 Southgate Parkway
Cambridge, Ohio 43725
740.432.4000



We're here for good
www.thecombank.com



CHOICES
We Are Wiping Out Drugs and Addiction

CHOICES
Cambridge and Guernsey County – Committed to Being Drug Free

CHOICES
This Community is Dedicated to Being Drug Free.

CHOICES
Our Business Community Supports Drug Free Workplaces.

RECENT BUSINESS AFTER HOURS

MUSKINGUM

U N I V E R S I T Y

A huge compliment to Muskingum University for a wonderful Business After Hours at this phenomenal institution! Watch for Muskingum to receive a Snazzy Award at the BAH in September! And thanks to Classic Fare for catering such a scrumptious array of food!



2017 BUSINESS AFTER HOURS

Business After Hours are from 5:00 - 6:30 on these dates:

September 19Cambridge Classic Ford,
Snazzy Awards Presentation

October 17ACI Services

November 21Guernsey County

.....Children's Advocacy Center

December 12Century National Bank, Cambridge



People to People Counseling Services

Attendees at the People to People Business After Hours were fully immersed in mindfulness eating, meditation, and massage. Who would have known so much goes on in this facility and the annex behind it? Thanks for the goodie bags, the chocolate, and thanks to Theo's for the stellar catering!



Above: Congratulations to Hilscher-Clarke for over 100 years in business!

Right: Allstate-Geyer Family Insurance marks 5 years helping residents in our community with their insurance needs



OOPS – You almost won!

Rainbow International missed winning the \$200 pot of gold at the July Business After Hours. Medical Associates missed winning the second chance drawing for half the pot. Dream Home Supply missed winning the \$250 pot of gold at the August BAH, and Genie Management missed the second chance drawing for half the pot.

You can't win if you're not there!



Welcome 2017 Leadership Guernsey participants!!

The class runs September 2017 through May of 2018. We'll keep you abreast of their progress through the months. Here are the participants for the adult and youth classes this year:

YOUTH LEADERSHIP GUERNSEY

Buckeye Trail:

- Dylan Beaver
- Logan McVicker
- Lauren Roe
- MaKenna Wilkinson
- Grayson Williams

John Glenn:

- Avery Adams
- Dilyn Cutlip
- Mitchell Eubanks
- Alex Kridelbaugh
- Carleigh Ludwig

Cambridge High School:

- Sydney Feldner
- Ashley Frattali
- Jay Tyler McConkey
- Nicholas Oliver
- Ian Smith

Meadowbrook:

- Hannah Black
- Sydney Farley
- Peyton Fontenot
- Ethan Ford
- Alexis Hines

ADULT LEADERSHIP GUERNSEY

- Marcus Barnhart - Quanex
- Stephanie Buxton - 9th Street United Methodist Church
- Robert Chapman - Quanex
- Ciera Clark - The Community Bank
- Rexann Daugherty - Peoples Bank
- Eddie Eggen - Muskingum Watershed Conservancy District
- Kirk Finnegan - Quanex
- Tara Goodman - Speedy Print
- Tori Grimm - LMI Custom Mixing
- Kayla Helser - Cambridge Care and Rehab
- Maria Heskett - Howell-Craig
- Virginia Holmes - Quanex
- Jamie Hopps - Guernsey County Board of Developmental Disabilities
- Wendy Koile - Zane State College
- Nathan Malernee - the Cambridge Area Chamber of Commerce
- Ashley McManaway - Guernsey County VCB
- Stephen Nolan - SEORMC
- Leslie Shultz - Area Agency on Aging
- Kyle Sparks - LMI Custom Mixing
- Matthey Stiffler - Cambridge Fire Fighters Local 910
- Megan Ray Stimpert - AMG Vanadium
- Zachary Aaron Wolfe - Cambridge Police Department

MEMBER ORIENTATION



We'd like to invite you to attend a member orientation, whether you're a new member or an existing member. We have added many benefits over the years and you will certainly find some of them an advantage to you and your business! The next member orientations are here at the Chamber office on Monday, September 11th and October 9th at noon at the Chamber office. Bring a brown bag lunch and we'll provide drinks and dessert! Please RSVP if you will be joining us.

CHAMBER MEMBERSHIP – ARE YOU MAKING THE MOST OF YOURS? BAH - IT'S ALL ABOUT BUILDING YOUR NETWORK OF CONNECTIONS!

The Cambridge Area Chamber of Commerce has over 400 member businesses with thousands of individual contacts! How many have you met? If you're realizing that you haven't built your network as much as you'd like to, here are some options that many members have found valuable:

BUSINESS AFTER HOURS

This is the glue in our Chamber's social life. Once a month dozens of individuals attend a "BAH" to see old acquaintances and meet some new ones. There are two solid benefits to attending these events –

1. You get to know a business that you may not have had a reason to go into before. The host typically offers tours and provides information on the formation and history of the business. You may discover an opportunity that you didn't know existed until you got the inside scoop!

2. Attendees are there for the same reasons- to get to know each other, build their contact list, and make friends! It's like a cocktail party for business people. Business cards are exchanged, appointments are set up, and introductions abound! We see it happen at each and every Business After Hours.

3. OK. There's a third benefit we'll sneak in here - Food and prizes! BAH hosts provide great refreshments! Most people say that they don't even have to fix dinner after one of these evenings! Many are catered and some are the result of the staff's home cooking, but all of them are wonderful and fulfilling. Door prizes are a highlight of the BAH, including the Chamber's Pot of Gold. Every member business is entered in the drawing each month, but if your business is selected from the pot, you cannot win the money if you haven't attended the BAH! The value of the pot increases each month with the addition of \$50 by the host business. We've had several Pots of Gold that were over \$700 when won! You can't win if you're not there! And every month the hosts offer some door prizes like gift baskets or items/products from their business.

So, if you want to get to know a business better, if you want to meet new contacts and reconnect with old contacts, eat great food and win prizes – YOU should join the crowd at our Business After Hours. These are so popular that we only have October and November 2018 open for hosting. If you are interested in hosting one of those two months, please let us know.

In the meantime, join us on September 19th at Cambridge Classic Ford and October 17th at ACI Services, both from 5:00-6:30.

On November 21st Guernsey County Children's Services will host a BAH, and on December 12th Century National Bank will host their BAH.



Congressman Bill Johnson met with 25+ Chamber members on August 22nd. Congressman Johnson discussed topics including Healthcare, the Budget, Infrastructure, the opioid epidemic, highlighting his special interest concerning funding for Appalachian infrastructure. Thank you, congressman, for spending time with our business community!



COFFEE & COMMERCE

Please join us to view the documentary by Mark Mathis.

*Fossil Fuel... Clean Energy... Alternative Energy... Finite Resources... What the Frack?
Are these the "right" terms?*

FRACTURED— Language Creates Dangerous Deceptions

A Documentary showing a better way to think and talk about energy.

September 7th • 8:00 and to 9:30 am • Southgate Hotel, Cambridge

For legal reasons we cannot record and rebroadcast this documentary.

So you may want to be sure to join us for viewing this important film.

The Community Bank is sponsoring the pastries. Thank you!

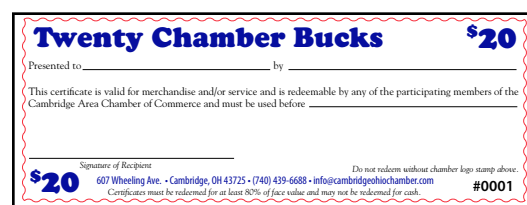
CHAMBER MAILING LABELS - GET YOURS!

Did you know that once a year every member business can request a set of mailing labels of all our 400+ members? This service is free and only requires a few days notice to get ready for you. Give us a call to order yours!

CHAMBER BUCKS

The holidays are coming and Christmas is less than four months away! Ouch! Chamber Bucks are the answer to many gifting dilemmas. They are community gift certificates that encourage local shopping at our member businesses. Anyone may buy Chamber Bucks at the Chamber office in \$5, \$10, or \$20 denominations. With each purchase, we provide a list of participating businesses that accept Chamber Bucks. You accept them like cash and then turn them into us. We write you a check for the total amount. No fees. No mark-up. It keeps money local!

Chamber Bucks also make great employee incentives or rewards. Many business and organizations buy them for birthdays, anniversaries, safety programs, or holiday thank you gifts. The list of businesses accepting Chamber Bucks includes grocery stores, hardware stores, boutiques, large and small store where locals shop!



SCARECROW CONTEST

You, your business, or your organization can win bragging rights and a plaque as the People's Choice winner of the first Annual Scarecrow contest in Guernsey County. The chamber is thrilled to partner with Ohio Made Getaways, The VCB, AVC, and Cambridge Main Street for this fall event!

Scarecrows will be placed in downtown Cambridge from September 30-October 28th at lamp posts and on benches along Wheeling Avenue. Community members and visitors will vote for their favorite based on creativity, authenticity and overall appearance. Everyone is encouraged to participate!

Online registration and payment (\$10) is available at OhioMadeGetaways.com. You may also register at the Chamber office, 607 Wheeling Avenue.



GUERNSEY-NOBLE SAFETY COUNCIL

PRESCRIPTION MEDICATION

(THE NEW GATEWAY DRUG)

According to the website, abovetheinfluence.com, the misuse of painkillers has resulted in more deaths than heroin and cocaine combined. Prescription Drugs are continuing to be a huge issue in our country and our area. It is said that rural areas are affected more heavily by this specific drug. Teens are becoming addicted and then moving to street drugs to find what they are looking for. Statistics show that 7 out of 10 teens that abuse prescription drugs do so by first receiving the drugs from friends or family.

Due to that alarming statistic it is important for everyone with prescription drugs to take the care of prescribed medication very serious. Medication should obviously be kept out of the reach of children but also away from potential users willing to take what has not been prescribed to them. There are various occasions when the community gets an opportunity to dispose of the drugs properly but sometimes it does not make sense to wait for that moment to present itself. "So what can we do in the mean time?"

A pharmaceutical company has developed a new way to get rid of your unused prescription medication, since it is not recommended to simply flush or throw them away. There is now a bag that you can use to dispose of your medications. This bag is full of chemicals, that when mixed with the prescription drugs, breaks them down making them useless. After seconds this process is complete and the bag can be safely discarded in your trash waste. These bags can

be found at our local Chamber of Commerce building and be sure to only fill the bags with the appropriate amount of pills as there are multiple sizes of bags and pill counts allowed in each.

What you may have missed: On July 26th, Sarah Ghezzi of the BWC talked to the group about recordkeeping. There have been some changes to recordkeeping which include a transition to electronic reporting of year end forms. If you have not made yourself aware of the changes please reach out to the local BWC for questions. On August 23rd, Steve Ogle of Stephen B. Ogle and Associates gave the group some insight into how an OSHA inspection would look if they were to be on your site. What to ask for of the OSHA inspector and how to keep your company safe and free of monetary violations.

Safety Council meetings are held in the Paul R. Brown Epic Center of Zane State on Brick Church Road. They begin at 8am and end at 9am. Coffee, water, donuts and other snacks are provided.

UPCOMING MEETINGS

September 27th – Common Mistakes in Worker's Compensation: A representative will speak to our group about the ways to keep Worker's Compensation costs down and how to navigate the system in an effective manner.

October 25th – Employer's Responsibility to Mental Health: Alicia Amato from People 2 People will discuss how mental health can affect the workplace. She will also outline how to get employees the help they need and how to keep your employees effective and your company moving in the right direction.

BWC Premium Savings

2–4%

*Company rep attend
10 meetings

*CEO Attend 1 meeting

*Report Safety Results in
January and July

Programs YOU can use !!

*monthly programs /
speakers on relevant
topics

*Roundtables share
ideas with others

*Up-to-date info /
reminders from BWC

*Save by learning how to
prevent costly injuries

TO JOIN:

Call the Chamber to
enroll: 740-439-6688

You do NOT need to
be a member just to
attend our monthly
programs
and activities.

Bring your safety
team members
to the meetings!!


CAMBRIDGE AREA CHAMBER OF COMMERCE

607 Wheeling Ave.
Cambridge, OH 43725

Address Service Requested



PRSRT STD
U.S. POSTAGE
PAID
CAMBRIDGE OH
PERMIT NO. 65



People to People Counseling Services
Empowering Individuals and Families
to enhance their quality of life
1200 E. Wheeling Avenue • Cambridge Ohio 43725
740-432-1800

Is your Utility vehicle ready
for winter, work or play?
We carry a large line of UTV/
ATV/Motorcycle batteries.



"Batteries For Almost Anything!"
BATTERY DEPOT
1401 Campbell Ave., Cambridge Ohio 43725
(Next To United Ambulance)
740-432-2000

Welcome to America's Diner!



Zanesville • Cambridge

The Colonel Taylor Inn
BED AND BREAKFAST



633 Upland Road, Cambridge, OH 43725
(740) 432-7802 www.coltaylorinnbb.com

Speedy Print
"We Print Anything Your Name Goes On!"
LOCALLY OWNED & OPERATED SINCE 1991.
235 Dewey Ave. • Cambridge
740-432-2088 • 800-296-1741



**HAMMONTREE
& ASSOCIATES, LIMITED**
Engineers • Planners • Scientists • Surveyors
Peter C. Clarke, P.E., M.S.C.E. - Project Manager
104 Newell Avenue, St. Clairsville, OH
(330) 740-695-7237
www.hammontree-engineers.com

**Taylor
QUICK
Print**
we Taylor printing to suit your need
• PAPER • VINYL • APPAREL •
139 N. 7th St., Cambridge, OH • 740-439-2208
taylorquickprint@gmail.com

ABLES L.A. EMMERT
Heating - Cooling - Electrical Heating - Cooling
740-439-2186 740-453-6015
www.ablesinc.com



Southeastern Med
1341 Clark St. Cambridge, OH 43725
740.439.8000 • seormc.org
facebook.com/seormc

yellowbook™



Cambridge • (740) 439-1111 Newark • (740) 366-2121
New Concord • (740) 826-7557 St. Clairsville • (740) 695-5559
Zanesville • (740) 454-6777 Hebron • (740) 527-2710
S.Zanesville • (740) 454-6778 Marietta • (740) 373-3020
Coshocton • (740) 622-7653 Caldwell • (740) 305-5294
New Lexington • (740) 342-5511

usbank®
Five Star Service Guaranteed ★★★★★
740-432-1300 (Main)
740-432-1369 (East)




**Southgate
HOTEL** & 
Ervin Morris Owner
2268 Southgate Parkway
Cambridge, Ohio 43725
www.southgatehotel.net
Susan Bates CEO
740-432-7313
Fax: 740-432-2337
southgatehotel@pbco.com



ALLEGRA
MARKETING • PRINT • MAIL
1224 Southgate Pkwy
Cambridge
740.435.0200 • allegraseo.com

MARKETING PRINT MAIL DESIGN WEB SIGNS PROMO APPAREL



COLGATE-PALMOLIVE®
Proud to be a Positive Part of the Community